

October 30, 2002

Mr. Doug Lipp  
President  
G Doug Lipp & Associates  
3927 Edgevale Ct.  
Fair Oaks, CA 95628

RE: Scudder 2002 Client Conference

Dear Doug::

Thank you for speaking at the 2002 Scudder Investment Client Conference on leadership and service.

What can I say, the results speak for themselves. Our clients were not only entertained by your energetic and entertaining presentation but they learned something they could take back and apply to within their organization. The survey results clearly reflected this in your average score of 4.5 out of 5. The write in comments were also terrific:

“Doug was so very entertaining and insightful..”

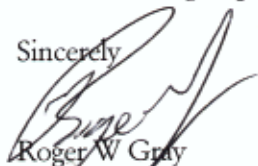
“His stories allowed me to relate. I learned so much.”

“Get him again next year!”

I also wanted to thank you Doug for all your pre-event research. The several hours you and I spent together “adjusting” your presentation and allowing you to know us, and the audience was time well spent. You were able to weave those “learning’s” into your presentation seamlessly and it made it that much more effective.

You created a group of Raving Fans! You are a joy to work with.

Sincerely



Roger W Gray  
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